

## **Samuel G. Davidson**

Sam Davidson is a Director in the Government Contractor Services Group of Cherry, Bekaert and Holland, LLP. Sam has almost 50 years of experience in government contracting and accounting for government contracts.

Sam specializes in: the analysis of indirect rate structures to facilitate management decision making, maximize cost recovery and improve product or service pricing; the performance of business process analysis/improvement reviews; and internal controls.

Prior to joining Cherry Bekaert and Holland, Sam was a Principal with Gaffey & Associates in charge of their Government Contracting Services Group and a Government Contractor Practice group leader at KPMG. His responsibilities included working with first and second tier clients on a national basis covering all areas of business and compliance. Prior to joining KPMG, he was President and CEO of Frontier Management, Inc, a consulting firm specializing in independent services to government contracting organizations. Additionally, he has extensive and varied internal experience as Director of Operational Analysis at a major aerospace and electronics contractor.

Sam has chaired conferences on pricing and cost estimating and spoken on the importance of internal control programs, spoken in front of the New York State Society of Certified Public Accountants and the Greater Washington Society of Certified Public Accountants on the importance of indirect rates, and given seminars on the preparation of equitable adjustment proposals for the National Contract Management Association of which he is a member. Sam is also a member and has been a guest speaker for the Institute of Management Accountants on Labor Hour Contracting, Progress-Based Payments, Request for Equitable Adjustments and Terminations. Sam who is also a member of the Virginia State Society of CPA's where he has spoken on the differences between financial accounting and government contract cost accounting. He has a bachelor's degree from Bowling Green State University in Ohio.